

# PuMP® Performance Measure Blueprint Workshop

Our two day PuMP® Performance Measure Blueprint workshop is focused on helping you redesign the way you measure organisational performance. Equipping you with the right KPI's that will enable you to make easier, faster and better informed decisions.

- The bad habits when implementing performance measures and how to avoid them
- What good measurement looks like
- How to test if a strategy can be measured
- Developing meaningful, relevant measures that can be bought in to
- How to effectively implement your measures
- How to produce performance reports that have real meaning
- Interpreting performance measures and developing the right actions from this
- How to use performance measures to drive big improvements

Rubica's PuMP® workshop was fantastic. It is a great methodology and the workshop leaders were really engaging - offering a good blend of theoretical and practical advice and guidance. As a result, I've already started applying PuMP® in my organisation, and can see the difference it is making.

Head of Strategy, Planning & Performance at a Central Government Body

Book today:  
Call: 0333 241 3008  
Email: [pump@rubica.co.uk](mailto:pump@rubica.co.uk)

[www.rubica.co.uk](http://www.rubica.co.uk)



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Duration

2 days

Full workshop price

£1400 / €1645

Early bird price\*

£1260 / €1480

Group booking price\*\*

From £1050<sub>pp</sub> / €1235<sub>pp</sub>

Private workshop

Price on request

## Workshop format

### Section 1

#### The common issues when measuring performance

An initial discussion on the common issues and misconceptions associated to measuring performance within an organisation.

### Section 2

#### Understanding the purpose of measurement

Using the PuMP® Diagnostic we assess the current measurement culture within your organisation.

### Section 3

#### Mapping measureable results

A look at why it is hard to measure the right things and how to test if a strategy is measurable enough.

### Section 4

#### Defining meaningful measures

Using the PuMP® Measure Design technique you will produce measures

that are meaningful, relevant, and easy for people in your organisation to understand and engage with.

### Section 5

#### Building buy-in

Using the PuMP® Measure Gallery we will look at techniques that generate engagement with measuring performance

### Section 6

#### Implementing measures

How to use the PuMP® Measure Definition technique to specify exactly how each performance measure should be implemented, and start building a framework that is relevant to your organisation.

### Section 7

#### Reporting on performance measures

A look at why so many performance reports fail, and how to use the PuMP®

Report Design technique to quickly and easily produce performance reports that answer fundamental questions.

### Section 8

#### Interpreting signals from measures

Using the PuMP® Measure Interpretation technique you will look at how to make your performance measures easier, valid and more insightful.

### Section 9

#### Reaching performance targets

How to use performance measures to get the highest leverage improvements.

### Section 10

#### Preparing for a successful PuMP® implementation

How to choose, create and use your first meaningful performance measures to bring quick success.

## About PuMP®

PuMP® was developed by Stacey Barr - an associate of Rubica. Stacey, has worked with organisations around the world supporting Executives, Planning and Performance Professionals, Business Analysts and Performance Consultants to lead the development of meaningful, results-oriented performance measures.

## About Rubica

Rubica shapes the change that is needed to strengthen a business and its people.

We do this by working with leaders and teams to identify and implement the change needed for strategic goals to be met.

Our commitment for successful organisational change is underpinned with intelligent performance measures that focus a change to deliver the right outcomes.

The result? Change that positively impacts a business and its people.

[www.rubica.co.uk](http://www.rubica.co.uk)

\*The early bird price is valid until a stated date. The workshop will be the 'full workshop price' thereafter

\*\*The price stated is for groups of 10+ people. Group bookings are available for 3+ people – please enquire about cost per delegate.

Discounts are available for charitable organisations – prices on request

Discounts cannot be used in conjunction with any other PuMP® offer.

All prices are exclusive of VAT.

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